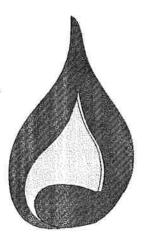
YEAR ENDING ____2012

ANNUAL REPORT

Energy West Montana-Great Falls

GAS UTILITY



TO THE
PUBLIC SERVICE COMMISSION
STATE OF MONTANA
1701 PROSPECT AVENUE
P.O. BOX 202601
HELENA, MT 59620-2601

1.

IDENTIFICATION

Energy West Montana - Great Falls

2. Name Under Which Respondent Does Business:

Energy West, Incorporated

3. Date Utility Service First Offered in Montana

Manufactured Gas: 12/08/1909

NG: 05/02/1928

4. Address to send Correspondence Concerning Report:

P.O. Box 2229

Great Falls, MT 59403-2229

5. Person Responsible for This Report:

Legal Name of Respondent:

Jed Henthorne

5a. Telephone Number:

(406)791-7500

Control Over Respondent

If direct control over the respondent was held by another entity at the end of year provide the following:
 1a. Name and address of the controlling organization or person:
 (Not Applicable)

1b. Means by which control was held:

1c. Percent Ownership:

		Board of Directors	
Line		Name of Director and Address (City, State)	Remuneration
No.		(a)	(b)
1	Richard M. Osborne	Mentor, OH	\$42,000
11	Michael Victor	Painesville, OH	\$42,000
3	Gene Argo	Hays, KS	\$42,000
4	Gregory Osborne	Mentor, OH	\$42,000
5	Wade F. Brooksby	Payson, AZ	\$42,000
6	Nicholas Fedeli	Gates Milles, OH	\$42,000
7	John R. Mail	Novelty, OH	\$42,000
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Officers

Lime No. Title of Officer (a) Department Supervised (b) Name (c)			Officers	1041. 2012
Line] ₇ .	Title	Department	
Color Colo				Name
Clief Executive Officer Chief Executive Officer Total Company President & COO Total Company David C. Shipley PAdministration Corporate Secretary Total Company Total Company Jed D. Henthorne Total Company Total Company Total Company Total Company Jed D. Henthorne Rebecca Howell Total Company Total Compa	No.			
Total Company CFO, Principal Accounting Officier, VP Total Company Total Company Total Company Total Company Total Company David C. Shipley Jed D. Henthorne Total Company Total Company Total Company Total Company Total Company Archive Secretary Total Company Total Company Rebecca Howell Total Company			(b)	
Total Company CFO, Principal Accounting Officier, VP Total Company Total Company Total Company Total Company Total Company David C. Shipley Jed D. Henthorne Total Company Total Company Total Company Total Company Total Company Archive Secretary Total Company Total Company Rebecca Howell Total Company	1	Chief Executive Officer	Total Company	Richard M. Osborne
Tresident & COO Total Company President & COO Officier, VP 8 VP East Coast Operations 9 10 VP Administration Corporate Secretary 112 Corporate Secretary 113 14 15 16 17 18 18 19 20 21 21 22 23 23 24 25 26 27 28 29 30 30 31 31 32 33 34 4 35 35 36 37 38 39 40 40 41 41 42 43 43 44 44 45			1 ,	
A			m . 1 0	T
S CPO, Principal Accounting Officier, VP	3	President & COO	Total Company	Kevin J. Degenstein
S CPO, Principal Accounting Officier, VP	4			
6 Officier, VP 7 VP East Coast Operations 9 VP Administration 11 Corporate Secretary 13 14 15 16 17 18 19 9 20 21 22 23 24 25 26 27 28 29 30 30 31 32 33 34 43 35 36 37 38 39 40 40 41 42 43 44 45 46 47 48 49		CEO Principal Accounting	Total Company	Thomas I Smith
7 8 7 9 9 9 9 9 9 9 9 9			Total Company	Thomas 3. Simin
No.		Officier, VP		
9 10	7			
9 10	1 8	VP Fast Coast Operations	Total Company	David C. Shipley
10		VI East Coust operations	Total Company	Buria Cr Simproy
11 12			560	
11 12	10	VP Administration	Total Company	Jed D. Henthorne
12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31 32 33 34 35 36 37 38 39 40 41 42 43 44 45 46 47 48 49 49 40 41 42 43 44 45 46 47 48 49 40 41 42 43 44 45 46 47 48 49 49 40 40 40 40 40 40	1 11		1	
13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31 32 33 34 35 36 37 38 39 40 41 42 42 43 44 45 46 47 48		Comparata Convetors	Total Company	Pahacca Howell
14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31 32 33 34 35 36 37 38 39 40 41 42 43 44 45 46 47 48 49		Corporate Secretary	Total Company	Redecca Howen
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36 37 38 39 40 41 42 43 44 45 46 47 48 49		1	1	
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	CORPORATE STRUCTURE Year: 2012					
	Subsidiary/Company Name	Line of Business	Earnings	Percent of Total		
1	Energy West - Montana	Natural Gas Utility	757,207	16.50%		
2	Energy West - Wyoming	Natural Gas Utility	(2,139)	-0.05%		
3	Energy West - W. Yellowstone	Natural Gas Utility	23,682	0.52%		
4	Energy West - Cascade	Natural Gas Utility	(4,869)	-0.11%		
5	Penobscot Consolidated	Natural Gas Utility	1,438,760	31.35%		
6	Frontier Consolidated	Natural Gas Utility	2,102,711	45.82%		
7	Energy West Propane - MT	Bulk Propane Sales	(17,751)	-0.39%		
8	Energy West Resources	Gas Marketing	617,882	13.46%		
9	Energy West Development	Pipeline	92,825	2.02%		
10	EWST Services	1	(382,053)	-8.33%		
11	Energy West - Cut Bank Gas	Natural Gas Utility	22,182	0.48%		
12	EW Properties	112	(59,468)	-1.30%		
13						
14		1				
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	TOTAL		4,588,969	100.00%		
_ 50	ITOTAL	Al-	4,000,808	100.00%		

Company Name: ENERGY WEST MONTANA - GREAT FALLS

CORPORATE ALLOCATIONS

\$ to Other	2,434,508	2,434,508
MT %	39.06%	39.06%
\$ to MT Utility	1,560,683	1,560,683
Allocation Method	DIRECT PA	
Classification	921	
Items Allocated	ENERGY	34 TOTAL
	- 0 8 4 5 9 C 8 9 0 C C C C C C C C C C C C C C C C C C	١٩

Year: 2012	(f) Charges to MT Utility		
PRODUCTS & SERVICES PROVIDED TO UTILITY Year: 2012	(e) % Total Affil. Revs.		
ED TO UTIL	(d) Charges to Utility	145,372	145,372
TS & SERVICES PROVID	(c) Method to Determine Price	Delivered Cost & Storage	
NSACTIONS - PRODUC	(b) Products & Services	Natural Gas Purchases	
AFFILIATE TRANSACTIONS -	(a) Affiliate Name	Cascade Gas	TOTAL
	Line No.	- 2 m 4 m 0 / m 0 0 1 1 2 t 1 4 t 1 1 1 2 2 2 2 2 2 2 2 2 2 8 2 8 8 8 8 8	

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Year: 2012	(f) Revenues	to MT Utility		
LITY	(e) % Total	Affil. Exp.		
DED BY UTI	(d) Charges	to Affiliate		
IS & SERVICES PROVII	(5)	Method to Determine Price		
IATE TRANSACTIONS - PRODUCTS & SERVICES PROVIDED BY UTILITY	(q)	Products & Services		
AFFILIATE TRAN	(a)	Affiliate Name	EN.	TOTAL
	Line			32 TO

MONTANA UTILITY INCOME STATEMENT

		MONTANA UTILITY INCOME S	STATEMENT	Ye	ear: 2012
NWA II		Account Number & Title	Last Year	This Year	% Change
1	400 (Operating Revenues	28,221,565	23,332,124	-17.33%
2					l 1
3		Operating Expenses			1 1
4	401	Operation Expenses	23,447,521	19,059,859	-18.71%
5	402	Maintenance Expense	296,196	317,936	7.34%
6	403	Depreciation Expense	920,601	931,226	1.15%
7	404-405	Amort. & Depl. of Gas Plant			
8	406	Amort. of Gas Plant Acquisition Adjustments			
9	407.1	Amort. of Property Losses, Unrecovered Plant			
10		& Regulatory Study Costs			1 1
11	407.2	Amort. of Conversion Expense			1 1
12	408.1	Taxes Other Than Income Taxes	1,351,509	1,165,130	-13.79%
13	409.1	Income Taxes - Federal	(28,124)	1,054,245	3848.53%
14		- Other			
15	410.1	Provision for Deferred Income Taxes	569,138	(291,336)	-151.19%
16	411.1	(Less) Provision for Def. Inc. Taxes - Cr.			
17	411.4	Investment Tax Credit Adjustments	(21,062)	(21,062)	
18	411.6	(Less) Gains from Disposition of Utility Plant			
19		Losses from Disposition of Utility Plant			
20		FOTAL Utility Operating Expenses	26,535,779	22,215,998	-16.28%
21	N	NET UTILITY OPERATING INCOME	1,685,786	1,116,126	-33.79%

MONTANA REVENUES

A. 10		Account Number & Title	Last Year	This Year	% Change
1	5	Sales of Gas			
2	480	Residential	16,099,302	12,816,455	-20.39%
3	481	Commercial & Industrial - Small	2,373,683	1,853,410	-21.92%
4		Commercial & Industrial - Large	7,178,412	5,594,956	-22.06%
5	482	Other Sales to Public Authorities			
6	484	Interdepartmental Sales			
7	485	Intracompany Transfers			
8		TOTAL Sales to Ultimate Consumers	25,651,397	20,264,821	-21.00%
9	483	Sales for Resale			
10		TOTAL Sales of Gas	25,651,397	20,264,821	-21.00%
11	(Other Operating Revenues			
12	487	Forfeited Discounts & Late Payment Revenues			
13	488	Miscellaneous Service Revenues			
14	489	Revenues from Transp. of Gas for Others	2,570,167	3,067,303	19.34%
15	490	Sales of Products Extracted from Natural Gas			
16	491	Revenues from Nat. Gas Processed by Others			
17	492	Incidental Gasoline & Oil Sales			
18	493	Rent From Gas Property			
19	494	Interdepartmental Rents			
20	495	Other Gas Revenues			
21		TOTAL Other Operating Revenues	2,570,167	3,067,303	19.34%
22		Total Gas Operating Revenues	28,221,564	23,332,124	-17.33%
23					
24	496 (Less) Provision for Rate Refunds			
25					
26		TOTAL Oper. Revs. Net of Pro. for Refunds	28,221,564	23,332,124	-17.33%
27					Doma 7

MONTANA OPERATION & MAINTENANCE EXPENSES Year: 2012

_		Account Number 9 Title	Loot Voor	This Year	% Change
	h	Account Number & Title	Last Year	TIIIS TEAL	76 Criange
1	_	Production Expenses			
		n & Gathering - Operation			
3	750	Operation Supervision & Engineering			
4	751	Production Maps & Records			
5	752	Gas Wells Expenses			
6	753	Field Lines Expenses			
7	754	Field Compressor Station Expenses			1
8	755	Field Compressor Station Fuel & Power			
9	756	Field Measuring & Regulating Station Expense			1
10	757	Purification Expenses			
11	758	Gas Well Royalties			
12	759	Other Expenses			1
13	760	Rents			1 1
14		Total Operation - Natural Gas Production			
		n & Gathering - Maintenance			+
16	761	Maintenance Supervision & Engineering			1 1
17	762	Maintenance of Structures & Improvements			
18	763	Maintenance of Producing Gas Wells			1
19	764	Maintenance of Field Lines			1
	765	Maintenance of Field Compressor Sta. Equip.			
20		Maintenance of Field Meas. & Reg. Sta. Equip.			1
21	766				
22	767	Maintenance of Purification Equipment			
23	768	Maintenance of Drilling & Cleaning Equip.			
24	769	Maintenance of Other Equipment			1 1
25		Total Maintenance- Natural Gas Prod.			
26		TOTAL Natural Gas Production & Gathering			
		Extraction - Operation			
28	770	Operation Supervision & Engineering			
29	771	Operation Labor			
30	772	Gas Shrinkage			
31	773	Fuel			
32	774	Power			
33	775	Materials			
34	776	Operation Supplies & Expenses			
35	777	Gas Processed by Others			
36	778	Royalties on Products Extracted			
37	779	Marketing Expenses			
38	780	Products Purchased for Resale		f	1 1
39		Variation in Products Inventory			
40		(Less) Extracted Products Used by Utility - Cr.			
41		Rents			
42	1	Total Operation - Products Extraction			
		Extraction - Maintenance			
44		Maintenance Supervision & Engineering			
45		Maintenance of Structures & Improvements			
46	1	Maintenance of Extraction & Refining Equip.		1	
47		Maintenance of Pipe Lines		1	
48	1	Maintenance of Extracted Prod. Storage Equip.			
49		Maintenance of Compressor Equipment			
50		Maintenance of Gas Meas. & Reg. Equip.			
51	1	Maintenance of Other Equipment			
52		Total Maintenance - Products Extraction			
53		TOTAL Products Extraction			
L 53		TOTAL FIGURES EXHAURUIT			Page 8

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MONTANA OPERATION & MAINTENANCE EXPENSES

		Account Number & Title	Last Year	This Year	% Change
1		Production Expenses - continued			
2					
3	Exploratio	n & Development - Operation			
4	795	Delay Rentals			
5	796	Nonproductive Well Drilling			
6	797	Abandoned Leases			
7	798	Other Exploration			
8		TOTAL Exploration & Development			
9					
10		s Supply Expenses - Operation			
11	800	Natural Gas Wellhead Purchases			
12		Nat. Gas Wellhead Purch., Intracomp. Trans.			
13		Natural Gas Field Line Purchases			
14		Natural Gas Gasoline Plant Outlet Purchases			
15		Natural Gas Transmission Line Purchases			
16		Natural Gas City Gate Purchases			00.500/
17		Other Gas Purchases	19,250,387	13,757,996	-28.53%
18		Purchased Gas Cost Adjustments	710,765	(666,932)	-193.83%
19	1	Incremental Gas Cost Adjustments			
20		Exchange Gas			
21		Well Expenses - Purchased Gas			
22		Operation of Purch. Gas Measuring Stations			
23		Maintenance of Purch. Gas Measuring Stations			
24		Purchased Gas Calculations Expenses			
25		Other Purchased Gas Expenses			0.070/
26		Gas Withdrawn from Storage -Dr.	5,082,730	5,502,829	8.27%
27		(Less) Gas Delivered to Storage -Cr.	(5,531,986)	(4,294,185)	22.38%
28		(Less) Deliveries of Nat. Gas for Processing-Cr.			
29		(Less) Gas Used for Compressor Sta. Fuel-Cr.			
30	1	(Less) Gas Used for Products Extraction-Cr.	/0.740	(6.200)	27.71%
31		(Less) Gas Used for Other Utility Operations-Cr.	(8,742)	(6,320)	21.11%
32	1	Other Gas Supply Expenses	10 502 154	3,000	-26.70%
33		TOTAL Other Gas Supply Expenses	19,503,154	14,296,388	-20.70%
35		TOTAL PRODUCTION EXPENSES	19,503,154	14,296,388	-26.70%

Page 3 of 5

Company Name: ENERGY WEST MONTANA - GREAT FALLS

52 TOTAL - STORAGE, TERMINALING & PROC.

MONTANA OPERATION & MAINTENANCE EXPENSES

Year: 2012 Account Number & Title Last Year This Year % Change Storage, Terminaling & Processing Expenses 2 Underground Storage Expenses - Operation 3 Operation Supervision & Engineering 4 814 5 815 Maps & Records 6 816 Wells Expenses 7 Lines Expenses 817 8 818 Compressor Station Expenses 9 819 Compressor Station Fuel & Power 10 820 Measuring & Reg. Station Expenses 821 **Purification Expenses** 11 822 **Exploration & Development** 12 13 823 Gas Losses 824 Other Expenses 14 Storage Well Royalties 15 825 826 16 Rents 17 **Total Operation - Underground Strg. Exp.** 18 Underground Storage Expenses - Maintenance 19 Maintenance Supervision & Engineering 20 830 831 Maintenance of Structures & Improvements 21 Maintenance of Reservoirs & Wells 22 832 Maintenance of Lines 23 833 834 Maintenance of Compressor Station Equip. 24 25 835 Maintenance of Meas. & Reg. Sta. Equip. Maintenance of Purification Equipment 26 836 Maintenance of Other Equipment 27 837 **Total Maintenance - Underground Storage** 28 **TOTAL Underground Storage Expenses** 29 30 Other Storage Expenses - Operation 31 Operation Supervision & Engineering 32 840 841 Operation Labor and Expenses 33 34 842 Rents 35 842.1 Fuel 36 842.2 Power 37 842.3 Gas Losses **Total Operation - Other Storage Expenses** 38 39 40 Other Storage Expenses - Maintenance 843.1 Maintenance Supervision & Engineering 41 843.2 Maintenance of Structures & Improvements 42 Maintenance of Gas Holders 843.3 43 843.4 Maintenance of Purification Equipment 44 45 Maintenance of Vaporizing Equipment 843.6 Maintenance of Compressor Equipment 46 843.7 Maintenance of Measuring & Reg. Equipment 47 843.8 Maintenance of Other Equipment 48 843.9 49 Total Maintenance - Other Storage Exp. 50 **TOTAL - Other Storage Expenses** 51

SCHEDULE 10 Page 4 of 5

Year: 2012

Company Name: ENERGY WEST MONTANA - GREAT FALLS

MONTANA OPERATION & MAINTENANCE EXPENSES

Account Number & Title Last Year This Year % Change Transmission Expenses 2 Operation 3 850 Operation Supervision & Engineering 4 851 System Control & Load Dispatching 5 Communications System Expenses 852 6 853 Compressor Station Labor & Expenses 7 Gas for Compressor Station Fuel 854 Other Fuel & Power for Compressor Stations 8 855 9 856 Mains Expenses 10 857 Measuring & Regulating Station Expenses 858 Transmission & Compression of Gas by Others 11 12 859 Other Expenses 13 860 Rents 14 **Total Operation - Transmission** 15 Maintenance 861 Maintenance Supervision & Engineering 16 17 862 Maintenance of Structures & Improvements Maintenance of Mains 18 863 864 Maintenance of Compressor Station Equip. 19 Maintenance of Measuring & Reg. Sta. Equip. 865 20 866 Maintenance of Communication Equipment 21 Maintenance of Other Equipment 22 867 **Total Maintenance - Transmission** 23 **TOTAL Transmission Expenses** 24 25 **Distribution Expenses** 26 Operation 870 Operation Supervision & Engineering 88,585 79,352 27 871 Distribution Load Dispatching 28 Compressor Station Labor and Expenses 29 872 Compressor Station Fuel and Power 30 873 874 Mains and Services Expenses 139,572 151,552 8.58% 31 -9.85% Measuring & Reg. Station Exp.-General 20,109 18,129 875 32 33 876 Measuring & Reg. Station Exp.-Industrial Meas. & Reg. Station Exp.-City Gate Ck. Sta. 31,279 36,318 34 877 -134.76% 35 878 Meter & House Regulator Expenses 4,994 (1,736)4.97% 36 879 Customer Installations Expenses 430,903 452,319 -9.11% 37 880 Other Expenses 119,720 108,809 38 881 Rents **Total Operation - Distribution** 835,162 844,743 1.15% 39 40 Maintenance 41 885 Maintenance Supervision & Engineering 42 886 Maintenance of Structures & Improvements Maintenance of Mains 49,155 18.23% 887 41,575 43 Maint, of Compressor Station Equipment 888 44 Maint. of Meas. & Reg. Station Exp.-General 45 889 Maint. of Meas. & Reg. Sta. Exp.-Industrial 46 890 Maint, of Meas, & Reg. Sta. Equip.-City Gate 47 891 -37.46% Maintenance of Services 5,722 48 892 9,150 -3.01% 49 893 Maintenance of Meters & House Regulators 32,537 31,558 50 894 Maintenance of Other Equipment 1,852 1,762 3.62% **Total Maintenance - Distribution** 85,114 88,197 51 **TOTAL Distribution Expenses** 920,276 932,940 1.38% 52

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MONTANA OPERATION & MAINTENANCE EXPENSES

		Account Number & Title	Last Year	This Year	% Change
1		, 1000011111111111111111111111111111111			
2	C	Customer Accounts Expenses			
	Operation				Į.
4	901	Supervision			
5	902	Meter Reading Expenses	145,245	139,501	-3.95%
6	903	Customer Records & Collection Expenses	574,402	1,384,046	140.95%
7	904	Uncollectible Accounts Expenses	103,450	79,824	-22.84%
8	905	Miscellaneous Customer Accounts Expenses	43	2,182	4974.42%
9	000	Milodollariodad Gastomor / toosanto Expensor		_,	
10	Т	OTAL Customer Accounts Expenses	823,140	1,605,553	95.05%
11					
12		Customer Service & Informational Expenses			
	Operation				
14	907	Supervision			
15	908	Customer Assistance Expenses			
16	909	Informational & Instructional Advertising Exp.			
17	910	Miscellaneous Customer Service & Info. Exp.			
18	_	COTAL Contamos Comico 9 Info European			
19 20		OTAL Customer Service & Info. Expenses			
21		Sales Expenses			
	Operation	Dales Expelises			
23	911	Supervision	2,171	198	-90.88%
24	912	Demonstrating & Selling Expenses	7,120	6,363	-10.63%
25	913	Advertising Expenses	7,120	0,303	10.0070
26	916	Miscellaneous Sales Expenses	1,755	3,571	103.48%
27	910	Miscellaneous Gales Expenses	1,755	5,571	100.4070
28	-	TOTAL Sales Expenses	11,046	10,132	-8.27%
29					
30	/	Administrative & General Expenses			
1 1	Operation				
32	920	Administrative & General Salaries	130,454	53,310	-59.14%
33	921	Office Supplies & Expenses	138,173	123,296	-10.77%
34		Less) Administrative Expenses Transferred - Cr.	(96,642)	(110,580)	-14.42%
35	923	Outside Services Employed	99,160	15,890	-83.98%
36	924	Property Insurance	196,869	211,709	7.54%
37	925	Injuries & Damages	9,730	703	-92.77%
38	926	Employee Pensions & Benefits	379,348	393,744	3.79%
39		Franchise Requirements			
40		Regulatory Commission Expenses	486	40,404	8213.58%
41		(Less) Duplicate Charges - Cr.			
42	930.1	General Advertising Expenses			
43	930.2	Miscellaneous General Expenses	14,557	13,885	-4.62%
44	931	Rents			
45		Overheads	1,402,885	1,560,683	
46		FOTAL Operation - Admin. & General	2,275,020	2,303,044	1.23%
47	Maintenar	nce			
48	935	Maintenance of General Plant	211,081	229,738	8.84%
49					
50		TOTAL Administrative & General Expenses	2,486,101	2,532,782	
51	TOTAL O	PERATION & MAINTENANCE EXP.	23,743,717	19,377,795	-18.39%

MONTANA TAXES OTHER THAN INCOME

	WIONTANA TAXES OTHER TH		TI '- \/	1 car. 2012
SALS	Description of Tax	Last Year	This Year	% Change
1	Payroll Taxes	111,240	118,488	6.52%
2	Superfund			
3	Secretary of State			
	Montana Consumer Counsel	31,044	24,890	-19.82%
	Montana PSC	118,531	32,383	-72.68%
	Franchise Taxes	,	,	
	Property Taxes	1,090,695	989,370	-9.29%
		1,000,000	202,370	0.2070
	Tribal Taxes			
9				
10				
11				
12				
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50				
51		1,351,509	1,165,130	-13.79%
				*

PAYMENTS FOR SERVICES TO PERSONS OTHER THAN EMPLOYEES Year: 2012

-		CES TO PERSONS OTH			1 ear. 2012
	Name of Recipient	Nature of Service	Total Company	Montana	% Montana
1	NONE				
2 3					
3	1				
4					
- 4					
5					
6					
7					
8					
9					
10					
11					
12					
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47		I.			
4/	I	I			
48					
49					
50	TOTAL Payments for Servic	es			

POLITICAL ACTION COMMITTEES / POLITICAL CONTRIBUTIONS Year: 2012

TOLITICA	Description	Total Company	Montana	% Montana
1	Description	Total Company	Wortana	70 WOTENTA
3				
ا م				
5				
6				
2 NONE 3 4 5 6 7				
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31				1 1
32				
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36 37				
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38 39				
40				
41			1	
42				
43				
44				
45			1	
46				
47				ŀ
48				ľ
49				
50 TOTAL C	ontributions	1		

Pension Costs

1 Plan Name Defined Contribution Plan? 2 Defined Benefit Plan? 3 Actuarial Cost Method? IRS Code: Is the Plan Over Funded? 4 Annual Contribution by Employer: _____ % Change Current Year Last Year Item 6 Change in Benefit Obligation 7 Benefit obligation at beginning of year 8 Service cost 9 Interest Cost 10 Plan participants' contributions 11 Amendments 12 Actuarial Gain 13 Acquisition 14 Benefits paid 15 Benefit obligation at end of year 16 Change in Plan Assets 17 Fair value of plan assets at beginning of year 18 Actual return on plan assets 19 Acquisition 20 Employer contribution 21 Plan participants' contributions 22 Benefits paid 23 Fair value of plan assets at end of year 24 Funded Status 25 Unrecognized net actuarial loss 26 Unrecognized prior service cost 27 Prepaid (accrued) benefit cost 29 Weighted-average Assumptions as of Year End 30 Discount rate 31 Expected return on plan assets 32 Rate of compensation increase 33 34 Components of Net Periodic Benefit Costs 35 Service cost 36 Interest cost 37 Expected return on plan assets 38 Amortization of prior service cost 39 Recognized net actuarial loss 40 Net periodic benefit cost 41 42 Montana Intrastate Costs: 43 **Pension Costs** Pension Costs Capitalized 44 Accumulated Pension Asset (Liability) at Year End 45 46 Number of Company Employees: 2.38% Covered by the Plan 42 43 47 Not Covered by the Plan 48 -2.38% 49 Active 42 Retired 50 Deferred Vested Terminated 51

Page 1 of 2

Year: 2012 Other Post Employment Benefits (OPEBS) Last Year Item Current Year % Change 1 Regulatory Treatment: Commission authorized - most recent Docket number: Order number: 5 Amount recovered through rates 6 Weighted-average Assumptions as of Year End 7 Discount rate 8 Expected return on plan assets 9 Medical Cost Inflation Rate 10 Actuarial Cost Method 11 Rate of compensation increase 12 List each method used to fund OPEBs (ie: VEBA, 401(h)) and if tax advantaged: 14 15 Describe any Changes to the Benefit Plan: During fiscal 2006, the Company discontinued contributions and is no longer required to fund the Retiree Health Plan. As of Dec 31, 2011, the value of plan assets is \$163,313 The assets remaining in the trust will be used to fund the plan until 16 these assets are exhausted. Therefore, the Company has eliminated any accrual for future contributions to the plan. TOTAL COMPANY 17 18 Change in Benefit Obligation 19 Benefit obligation at beginning of year 20 Service cost 21 Interest Cost 22 Plan participants' contributions 23 Amendments 24 Actuarial Gain 25 Acquisition 26 Benefits paid 27 Benefit obligation at end of year 28 Change in Plan Assets 29 Fair value of plan assets at beginning of year 30 Actual return on plan assets 31 Acquisition 32 Employer contribution 33 Plan participants' contributions 34 Benefits paid 35 Fair value of plan assets at end of year 36 Funded Status 37 Unrecognized net actuarial loss 38 Unrecognized prior service cost 39 Prepaid (accrued) benefit cost 40 Components of Net Periodic Benefit Costs 41 Service cost 42 Interest cost 43 Expected return on plan assets 44 Amortization of prior service cost 45 Recognized net actuarial loss 46 Net periodic benefit cost 47 Accumulated Post Retirement Benefit Obligation 48 Amount Funded through VEBA Amount Funded through 401(h) 49 l Amount Funded through Other _ 50 51 **TOTAL** 52 Amount that was tax deductible - VEBA Amount that was tax deductible - 401(h) 53 l Amount that was tax deductible - Other _ 54 55 **TOTAL**

Page 2 of 2 Year: 2012

Other Post Employment Benefits (OPEBS) Continued

	Other Post Employment Benefits	<u>` </u>	Last Vans	0/ Change
The Car	Item	Current Year	Last Year	% Change
	Number of Company Employees:			
2	Covered by the Plan			
3	Not Covered by the Plan			
4	Active			
5	Retired		ĺ	
6	Spouses/Dependants covered by the Plan			
7	Montana			
8	Change in Benefit Obligation			
9	Benefit obligation at beginning of year			
10	Service cost			
11	Interest Cost			
12	Plan participants' contributions			
	Amendments			
	Actuarial Gain			
	Acquisition			
	Benefits paid			
	Benefit obligation at end of year			1 I
	Change in Plan Assets			
	Fair value of plan assets at beginning of year			
	Actual return on plan assets			
	Acquisition			
	Employer contribution			
	Plan participants' contributions			
	Benefits paid			-
	Fair value of plan assets at end of year			
	Funded Status			
	Unrecognized net actuarial loss			
	Unrecognized prior service cost			
	Prepaid (accrued) benefit cost			
	Components of Net Periodic Benefit Costs			
	Service cost			
	Interest cost			
	Expected return on plan assets			
	Amortization of prior service cost			
	Recognized net actuarial loss			
	Net periodic benefit cost			
	Accumulated Post Retirement Benefit Obligation			
	Amount Funded through VEBA			
39	Amount Funded through 401(h)			
40	Amount Funded through other			
41	TOTAL			1
42				
43	Amount that was tax deductible - 401(h)			
44				
45				
	Montana Intrastate Costs:			
47				
48				
49	ll ·			
	Number of Montana Employees:			
51	Covered by the Plan			
52			1	
53				
54				
55	Spouses/Dependants covered by the Plan			L

SCHEDULE 16

Year: 2012

TOP TEN MONTANA COMPENSATED EMPLOYEES (ASSIGNED OR ALLOCATED)

	TOP TEN MONTANA C	OMI ENSA		COLDED	ABBIGINED OF		
Line						Total	% Increase
No.					Total	Compensation	Total
	Name/Title	Base Salary	Bonuses	Other	Compensation	Last Year	Compensation
1	Kevin J. Degenstein President and Chief Operating Officer	203,143	51,225		254,368	260,850	-2%
	Jed D. Henthorne Vice President of Administration	138,976	10,000		148,976	148,520	0%
	Nick Bohr Director of Operations	89,403	1,000		90,403		n/a
4	Tony Pietrykowski Operations Supervisor	81,485	1,000		82,485	77,112	7%
5	Evan Mathews Manager West Yellowstone	78,001	1,000		79,001	81,903	-4%
_ 6	Mary Cox IT Manager	76,508	1,000		77,508	75,754	2%
7	Dana Jo Forseth Senior Accountant	70,843	1,000		71,843	72,840	-1%
8	George Franko Welder	70,519	1,000		71,519	63,214	13%
9	Melany Villeneuve Human Resources	64,858	1,000		65,858	65,999	0%
10	Ira Shaulis Safety	64,042	1,000		65,042	65,657	-1%
ĺ					•		
					্		

SCHEDULE 17

Year: 2012

COMPENSATION OF TOP 5 CORPORATE EMPLOYEES - SEC INFORMATION

	COMPENSATION OF TOP 5 CORPORATE EMPLOYEES - SEC INFORMATION						
Line						Total	% Increase
No.					Total	Compensation	Total
110.	Name/Title	Base Salary	Bonuses	Other	Compensation	Last Year	Compensation
1	Thomas Smith VP / CFO	292,012	48,900		340,912	349,440	-2%
2	Kevin J. Degenstein President and COO	203,143	51,225		254,368	260,850	-2%
3	Richard Osborne CEO	250,000			250,000	250,000	
4	David C. Shipley VP East Coast Operations	146,437	25,000		171,437	175,537	-2%
5	Jed D. Henthorne VP Admin	138,976	10,000		148,976	148,250	0%

Page 1 of 3 Year: 2012

BALANCE SHEET

		BALANCE SHEET			ear: 2012
500		Account Number & Title	Last Year	This Year	% Change
1		Assets and Other Debits			
2	Utility Plan	t			
3	101	Gas Plant in Service	86,949,129	104,720,979	-17%
4	101.1	Property Under Capital Leases			
5	102	Gas Plant Purchased or Sold			
6	104	Gas Plant Leased to Others			
7	104	Gas Plant Held for Future Use			
8	105.1	Production Properties Held for Future Use			
9	106	Completed Constr. Not Classified - Gas			
10	107	Construction Work in Progress - Gas	105 050 0051	/25 FOA F40\	7%
11		(Less) Accumulated Depreciation	(35,058,386)	(37,584,740)	170
12		(Less) Accumulated Amortization & Depletion			
13	114	Gas Plant Acquisition Adjustments			
14		(Less) Accum. Amort. Gas Plant Acq. Adj.			
15	116	Other Gas Plant Adjustments			
16	117	Gas Stored Underground - Noncurrent			
17	118	Other Utility Plant			
18	119	Accum. Depr. and Amort Other Utl. Plant			
19		TOTAL Utility Plant	51,890,743	67,136,239	-23%
		perty & Investments			
21	121	Nonutility Property	5,853,617	7,642,836	-23%
22		(Less) Accum. Depr. & Amort. of Nonutil. Prop.	(3,272,777)	(3,602,064)	9%
23		Investments in Associated Companies		` ' ' '	
24		Investments in Subsidiary Companies			
25		Other Investments	1,389,651	1,380,813	1%
26		Sinking Funds	1,305,031	1,300,013	170
27		TOTAL Other Property & Investments	3,970,492	5,421,585	-27%
		Accrued Assets	3,370,432	3,421,000	-21 /0
			F 040 202	1 716 255	194%
29		Cash	5,049,203	1,716,355	15470
30	1	Special Deposits			
31		Working Funds			
32		Temporary Cash Investments			
33		Notes Receivable			000/
34		Customer Accounts Receivable	7,457,998	11,045,926	-32%
35		Other Accounts Receivable	2,341,182	2,330,089	0%
36	144	(Less) Accum. Provision for Uncollectible Accts.	(409,596)	(1,362,351)	70%
37	145	Notes Receivable - Associated Companies			
38	146	Accounts Receivable - Associated Companies	372,557	359,107	4%
39	151	Fuel Stock			
40	1	Fuel Stock Expenses Undistributed			
41		Residuals and Extracted Products			
42		Plant Materials and Operating Supplies	1,227,918	1,133,247	8%
43		Merchandise	, , , , , ,	ľ	
44		Other Material & Supplies			
45		Stores Expense Undistributed			
46		Gas Stored Underground - Current	6,231,271	4,684,628	33%
	1		2,210,096	2,508,406	-12%
47		Prepayments	4,410,096	2,300,400	-12/0
48		Advances for Gas Explor., Devl. & Production			
49		Interest & Dividends Receivable			
50		Rents Receivable	1	1	
51		Accrued Utility Revenues			9000
52		Miscellaneous Current & Accrued Assets	590,463	307,730	92%
53		TOTAL Current & Accrued Assets	25,071,092	22,723,139	10%

Year: 2012

BALANCE SHEET

	BALANCE SHEET 1				
		Account Number & Title	Last Year	This Year	% Change
1		Assets and Other Debits (cont.)			
2					
3	Deferred D	ebits			
4					
5	181	Unamortized Debt Expense	324,120	1,183,593	-73%
6	182.1	Extraordinary Property Losses			
7	182.2	Unrecovered Plant & Regulatory Study Costs	205,714	162,746	26%
8	183.1	Prelim. Nat. Gas Survey & Investigation Chrg.			
9	183.2	Other Prelim. Nat. Gas Survey & Invtg. Chrgs.			
10	184	Clearing Accounts			
11	185	Temporary Facilities			
12	186	Miscellaneous Deferred Debits	597,374	525,277	14%
13	187	Deferred Losses from Disposition of Util. Plant	·		
14	188	Research, Devel. & Demonstration Expend.			
15	189	Unamortized Loss on Reacquired Debt			
16	190	Accumulated Deferred Income Taxes	2,873,742	2,059,861	40%
17	191	Unrecovered Purchased Gas Costs	758,580	842,966	-10%
18	192.1	Unrecovered Incremental Gas Costs	,	,	
19	192.2	Unrecovered Incremental Surcharges			
20		TOTAL Deferred Debits	4,759,529	4,774,444	0%
21		OTAL DOIGHOU DODICO	1,700,020	211.1.2.1.1.2.1	
	TOTAL AS	SETS & OTHER DEBITS	85,691,856	100,055,407	-14%
	TOTAL AC	oe io a o i i e i o e i o e i o e i o e i o e i o e i o e i o e i o e i o e i o e i o e i o e i o e i o e i o e	55,551,555	,	
		Account Number & Title	Last Year	This Year	% Change
23		Liabilities and Other Credits			
24					
	 Proprietar	v Canital			1 1
26	Toprictar	y Supital			1 1
27	201	Common Stock Issued	15	15	1 1
28	202	Common Stock Subscribed		13	1 1
29	202	Preferred Stock Issued			1 1
30		Preferred Stock Subscribed			
31	203	Premium on Capital Stock			
		Miscellaneous Paid-In Capital	7,127,763	9,377,766	-24%
32		(Less) Discount on Capital Stock	1,127,703	5,377,700	24,0
33		(Less) Discount on Capital Stock (Less) Capital Stock Expense			
34		Appropriated Retained Earnings			
35		Unappropriated Retained Earnings	28,494,414	28,431,204	0%
36		11 1	20,494,414	20,431,204	0,0
37		(Less) Reacquired Capital Stock	35,622,192	37,808,985	-6%
38		TOTAL Proprietary Capital	35,022,192	37,000,903	-070
39		Delta			
	Long Terr	n Debt			
41	004	Danda			
42		Bonds			
43		(Less) Reacquired Bonds			
44		Advances from Associated Companies		00 000 000	400/
45		Other Long Term Debt	13,000,000	23,000,000	-43%
46		Unamortized Premium on Long Term Debt			
47	1	(Less) Unamort. Discount on L-Term Debt-Dr.			100
48		TOTAL Long Term Debt	13,000,000	23,000,000	-43%

Page 3 of 3

BALANCE SHEET

		BALANCE SHEET		Y	ear: 2012
AND REAL		Account Number & Title	Last Year	This Year	% Change
1 2 3		otal Liabilities and Other Credits (cont.)			
5	Otner None	current Liabilities			
6 7 8 9 10	227 228.1 228.2 228.3 228.4	Obligations Under Cap. Leases - Noncurrent Accumulated Provision for Property Insurance Accumulated Provision for Injuries & Damages Accumulated Provision for Pensions & Benefits Accumulated Misc. Operating Provisions		2,040,508	-100%
11	229	Accumulated Provision for Rate Refunds OTAL Other Noncurrent Liabilities		2,040,508	-100%
12		OTAL Other Mondurrent Liabilities		2,040,000	-100 /
	Current &	Accrued Liabilities			
16	231	Notes Payable	23,160,000	23,859,755	-3%
17	232	Accounts Payable	5,578,468	5,881,601	-5%
18	233	Notes Payable to Associated Companies			
19	234	Accounts Payable to Associated Companies			
20	235	Customer Deposits	538,438	511,567	5%
21	236	Taxes Accrued			
22	237	Interest Accrued	30,688	191,263	-84%
23	238	Dividends Declared			
24	239	Matured Long Term Debt			
25	240	Matured Interest			
26	241	Tax Collections Payable			
27	242	Miscellaneous Current & Accrued Liabilities	5,687,902	6,441,862	-12%
28	243	Obligations Under Capital Leases - Current		167,518	-100%
29	Т	OTAL Current & Accrued Liabilities	34,995,496	37,053,567	-6%
30					
	Deferred C	redits			
32					
33	I	Customer Advances for Construction	880,851	1,009,232	-13%
34		Other Deferred Credits	1,016,938	1,028,305	-1%
35		Accumulated Deferred Investment Tax Credits	176,379	155,317	14%
36		Deferred Gains from Disposition Of Util. Plant			
37		Unamortized Gain on Reacquired Debt			
38		Accumulated Deferred Income Taxes	0.074.400	0.400.054	50/
39		OTAL Deferred Credits	2,074,168	2,192,854	-5%
40 41		ABILITIES & OTHER CREDITS	85,691,856	100,055,407	-14%

NOTE: The balance sheet represents Energy West Inc.

Page 1 of 3

MONTANA PLANT IN SERVICE (ASSIGNED & ALLOCATED)

V=00A	11101111	Account Number & Title	Last Year	This Year	% Change
8550	-	Account Number & Title	Last Teal	TIIIS Teal	76 Change
ا ا		stoneihle Dlant			
1 1	11	ntangible Plant			
2	204	Oznasiwakian			
3	301	Organization			
4	302	Franchises & Consents			
5	303	Miscellaneous Intangible Plant	7,136	7,136	
6	-	TOTAL luter wildle Dlant	7 126	7 420	
7		OTAL Intangible Plant	7,136	7,136	
8		Description Dignt			
9	-	Production Plant	/		
10	Deceluation	9. Cathering Blant			
	Production	& Gathering Plant			
12	205.4	Producing Lands			
	325.1 325.2	<u> </u>			
14	325.2 325.3	Producing Leaseholds Gas Rights			
	325.3	Rights-of-Way			
16	325. 4 325.5	Other Land & Land Rights			
17		Gas Well Structures			
18	326 327				
19	l .	Field Compressor Station Structures			
20	328	Field Meas. & Reg. Station Structures Other Structures			
21	329				
22	330	Producing Gas Wells-Well Construction			
23	331	Producing Gas Wells-Well Equipment			
24	332	Field Lines			
25	333	Field Compressor Station Equipment			
26	334	Field Meas. & Reg. Station Equipment			
27	335	Drilling & Cleaning Equipment			
28	336	Purification Equipment			
29	337	Other Equipment			
30	338	Unsuccessful Exploration & Dev. Costs			
31		Total Production & Cathorina Plant			
32		Total Production & Gathering Plant			
	Droducto =	extraction Plant			
	ii-Toducis E	AU GOUDH FIGHT		1	
35	340	Land & Land Rights			
37	341	Structures & Improvements		1	
38		Extraction & Refining Equipment			
39	1	Pipe Lines			
40	1	Extracted Products Storage Equipment			
41	345	Compressor Equipment			
42	346	Gas Measuring & Regulating Equipment			
43	1	Other Equipment			
44	1	Other Equipment			
45	1	Total Products Extraction Plant			
46		TOTAL I TOUROUS EXTRACTION I TRINE			
	1	oduction Plant			
4/	I O IAL PI	Oudouon riant			1

Page 2 of 3

MONTANA PLANT IN SERVICE (ASSIGNED & ALLOCATED)

	MONTA	ANA PLANT IN SERVICE (ASSIGNED &	ALLOCATED)	Y	ear: 2012
	MONIT	Account Number & Title	Last Year	This Year	% Change
1					
2	N	latural Gas Storage and Processing Plant			
3		od Otava an Diant			1
4	Unaergrour	nd Storage Plant			1
5	350.1	Land			
7	350.1	Rights-of-Way			
8	351	Structures & Improvements			
9	352	Wells			
10		Storage Leaseholds & Rights			
11	352.2	Reservoirs			
12	352.3	Non-Recoverable Natural Gas			1
13	353	Lines			
14	354	Compressor Station Equipment			
15		Measuring & Regulating Equipment			
16	356	Purification Equipment			1
17	357	Other Equipment			
18		- m.s 4-4-4			
19	т	otal Underground Storage Plant			
20					
21	Other Stora	age Plant			
22					1
23	360	Land & Land Rights			
24	361	Structures & Improvements			
25	362	Gas Holders			
26	363	Purification Equipment			
27		Liquification Equipment			
28		Vaporizing Equipment			
29		Compressor Equipment			1
30		Measuring & Regulating Equipment			
31	363.5	Other Equipment			
32	1				
33		otal Other Storage Plant			
34	1	tour I Con Ottom on a December 19 December		1	
		tural Gas Storage and Processing Plant			-
36		ransmission Plant			
37	1	ransmission Plant		1	
38	1	Land ⁹ Land Dights			
39 40		Land & Land Rights Rights-of-Way			
41	365.2	Structures & Improvements			
42	1	Mains			
43		Compressor Station Equipment		1	
44	1	Measuring & Reg. Station Equipment			
45		Communication Equipment			
46		Other Equipment			
47		outor Equipment			
48	1	OTAL Transmission Plant			
			L.	9	Page 25

MONTANA PLANT IN SERVICE (ASSIGNED & ALLOCATED) Year: 2012

DUP OF		Account Number & Title	Last Year	This Year	% Change
1					J
2	E	Distribution Plant			
3					
4	374	Land & Land Rights			
5	375	Structures & Improvements	437,481	437,481	
6	376	Mains	12,593,316	13,347,515	-6%
7	377	Compressor Station Equipment			
8	378	Meas. & Reg. Station Equipment-General	146,581	146,581	
9	379	Meas. & Reg. Station Equipment-City Gate			
10	380	Services	10,809,904	11,138,520	-3%
11	381	Meters	1,128,204	1,096,955	3%
12	382	Meter Installations	2,265,923	2,352,257	-4%
13	383	House Regulators	452,118	450,557	0%
14	384	House Regulator Installations	768,877	792,649	-3%
15	385	Industrial Meas. & Reg. Station Equipment	9,793	9,793	
16	386	Other Prop. on Customers' Premises			
17	387	Other Equipment			
18					
19	T	OTAL Distribution Plant	28,612,198	29,772,309	-4%
20					
21		General Plant			
22					1
23	389	Land & Land Rights	60,409	60,409	
24	390	Structures & Improvements	2,081,558	2,081,558	
25	391	Office Furniture & Equipment	4,035,333	4,085,533	-1%
26	392	Transportation Equipment	904,359	904,359	
27	393	Stores Equipment	554	554	
28	394	Tools, Shop & Garage Equipment	486,655	493,092	-1%
29	395	Laboratory Equipment	35,025	35,025	
30	396	Power Operated Equipment	722,811	679,103	6%
31	397	Communication Equipment	354,385	354,385	
32	398	Miscellaneous Equipment			
33	399	Other Tangible Property	20,582	20,582	
34					
35	1	OTAL General Plant	8,701,671	8,714,600	0%
36					
37	7	OTAL Gas Plant in Service	37,321,005	38,494,045	-3% Page 26

MONTANA DEPRECIATION SUMMARY

MONTANA DEPRECIATION SUMMARY						
1000			Accumulated De	preciation	Current	
13	Functional Plant Classification	Plant Cost	Last Year Bal.	This Year Bal.	Avg. Rate	
1	Production & Gathering					
2	Products Extraction					
3	Underground Storage					
4	Other Storage					
5	Transmission					
6	Distribution	29,577,763	15,988,036	16,687,413		
7	General	8,713,093	5,693,859	5,846,692		
8	TOTAL	38,290,857	21,681,895	22,534,106	0	

	M	ONTANA MATERIALS & SUPPLIES (AS	SIGNED & ALLO	OCATED)	SCHEDULE 21
2450		Account	Last Year Bal.	This Year Bal.	%Change
1					
2	151	Fuel Stock			0%
3	152	Fuel Stock Expenses - Undistributed			0%
4	153	Residuals & Extracted Products			0%
5	154	Plant Materials & Operating Supplies:			0%
6		Assigned to Construction (Estimated)	191,948	218,339	-12%
7	l	Assigned to Operations & Maintenance	21,328	24,260	-12%
8	1	Production Plant (Estimated)			0%
9		Transmission Plant (Estimated)			0%
10	1	Distribution Plant (Estimated)			0%
11		Assigned to Other			0%
12	155	Merchandise	9,222	9,222	0%
13	156	Other Materials & Supplies			0%
14	163	Stores Expense Undistributed			0%
15		•			
16	TOTA	L Materials & Supplies	222,498	251,821	-12%

MONTANA REGULATORY CAPITAL STRUCTURE & COSTS SCHEDULE 22

					Weighted
	Commission Accepted - Most	Recent	% Cap. Str.	% Cost Rate	Cost
1	Docket Number	D2010.9.90			
2	Order Number	7132C			
3					
4	Common Equity		55.00%	10.50%	5.78%
5	Preferred Stock				0.00%
6	Long Term Debt		45.00%	6.50%	2.93%
7	Other				0.00%
8	TOTAL		100.00%		8.70%
9					
10	Actual at Year End				
11					
12	Common Equity	37,808,985.00	62.18%	7.88%	4.896%
13	Preferred Stock				0.00%
14	Long Term Debt	23,000,000.00	37.82%	6.50%	2.459%
15	Other				0.00%
16	TOTAL	60,808,985.00	100.00%		7.355%

STATEMENT OF CASH FLOWS

Year: 2012

	STATEMENT OF CASH FLOWS	1 ()(T1: \/	rear. 2012
1975	Description	Last Year	This Year	% Change
1				
2	Increase/(decrease) in Cash & Cash Equivalents:			
3				
	Cash Flows from Operating Activities:			70/
5	Net Income	4,919,191	4,588,968	7%
6	Depreciation	2,674,554	3,120,586	-14%
7	Amortization			0.470/
8	Deferred Income Taxes - Net	2,830,579	815,003	247%
9	Investment Tax Credit Adjustments - Net	(21,062)	(21,062)	4000/
10	Change in Operating Receivables - Net	1,649,711	(2,617,019)	163%
11	Change in Materials, Supplies & Inventories - Net	(559,591)	1,546,643	-136%
12	Change in Operating Payables & Accrued Liabilities - Net	(267,118)	(75,458)	-254%
13	Allowance for Funds Used During Construction (AFUDC)			
14	Change in Other Assets & Liabilities - Net	1,501,856	(1,763,415)	185%
15	Other Operating Activities (explained on attached page)			
16	Net Cash Provided by/(Used in) Operating Activities	12,728,120	5,594,246	128%
17				
18	Cash Inflows/Outflows From Investment Activities:			
19	Construction/Acquisition of Property, Plant and Equipment	(12,731,750)	(11,706,034)	-9%
20	(net of AFUDC & Capital Lease Related Acquisitions)			
21	Acquisition of Other Noncurrent Assets			
22	Proceeds from Disposal of Noncurrent Assets	7,408	24,485	-70%
23	Investments In and Advances to Affiliates	(567,600)	(2,831,301)	80%
24	Contributions and Advances from Affiliates	148,694	262,457	-43%
25	Disposition of Investments in and Advances to Affiliates			
26	Other Investing Activities (explained on attached page)			
27	Net Cash Provided by/(Used in) Investing Activities	(13,143,248)	(14,250,393)	8%
28				
29	Cash Flows from Financing Activities:			
30	Proceeds from Issuance of:			
31	Long-Term Debt	4,942,119	9,673,299	-49%
32	Preferred Stock			
33	Common Stock			
34	Other:			
35	Net Increase in Short-Term Debt			
36	Other:			
37	Payment for Retirement of:			
38	Long-Term Debt			
39				
40				
41				
42				l'
43				
44		(5,100,000)	(4,350,000)	-17%
45				
46		(157,881)	5,323,299	-103%
47	Hot cash I former wy (cook in) i manoning / ton / tho	(,501)	-,,	
	Net Increase/(Decrease) in Cash and Cash Equivalents	(573,009)	(3,332,848	83%
	Cash and Cash Equivalents at Beginning of Year	5,622,212	5,049,203	11%
50	Cash and Cash Equivalents at Deginning of Year	5,049,203	1,716,355	
_ 50	Cash and Cash Equivalents at End of Teal	0,040,200	1,710,000	Page 28

Page 28

NOTE: Cash flow statement represents Energy West, Inc.

Company Name: ENERGY WEST MONTANA - GREAT FALLS

				LONG TE	LONG TERM DEBT				Year: 2012
No.		Issue Date	Maturity Date	Principal	Net	Outstanding Per Balance		Annual Net Cost	Total
No.	Description	Mo./Yr.	Mo./Yr.	Amount	Proceeds	Sheet	\neg	Inc. Prem/Disc.	Cost %
	Senior Unsecured Notes (1)	June-07	April-17	13,000,000	13,000,000	13,000,000	6.16%		
V M	Term Note - Bank of America (1)			10,000,000	10,000,000	10,000,000	variable	- 4)	
v o ≻ ∞ o 5 ½	(1) Describes debt outstanding of	Energy West		Incorporated, the parent	company of Energy	West Montana			
<u> </u>									
2 4 7 8 6									
2 2 2 2 2									
25 26 27									
28 29									
33									
32 T	32 TOTAL			23,000,000	23,000,000	23,000,000			

Year: 2012	Embed. Cost %		
Year	Annual Cost		
	Principal Outstanding		
	Cost of Money		
TOCK	Net Proceeds		
REFERRED STOCK	Call Price		
PREFE	Par Value		
	Shares Issued		
	Issue Date Mo./Yr,		
	Series	1 NOT APPLICABLE 3 4 5 6 7 7 11 12 13 14 15 22 23 24 25 26 27 28 30	32 TOTAL

Company Name: ENERGY WEST MONTANA - GREAT FALLS

			COMMO	COMMON STOCK				Year: 2012
	Avg. Number of Shares	Book	Earnings	Dividends Per	Retention	Market Price	ket Se	Price/ Earnings
	Outstanding	Per Share	Share	Share	Ratio	High	Low	Ratio
2								
3 4 January	8,154,676	11.15				11.50	11.00	
5 6 February	8,155,051	11.16				11.50	11.10	
8 March	8,155,426	11.66	0.40			11.68	11.14	
10 April	8,155,801	11.44				11.60	10.96	
11 12 May	8,156,176	10.43				11.49	10.25	
13 14 June	8,156,551	10.10	(60.0)			10.85	9.54	
15 16 July	8,156,926	10.15				10.34	10.00	
17 18 August	8,157,301	9.98				10.45	9.76	
19 20 September	8,368,627	9.94	(0.08)			10.05	9.81	
21 22 October	8,369,002	10.02				10.14	06.6	
23 24 November	8,369,377	9.52				10.07	8.13	
25 26 December	8369752	9.33	0.23			9.68	8.87	
27 28								
20 30 30								
32 TOTAL Year End			0.46		100.00%			

	MONTANA EARNED RATE OF RE	TURN		ar: 2012
	Description	Last Year	This Year	% Change
	Rate Base			
1				
2	101 Plant in Service	37,044,557	37,907,525	1
2 3	108 (Less) Accumulated Depreciation	(21,425,010)	(22,108,000)	
4	NET Plant in Service	15,619,547	15,799,525	
5				
6	Additions			
7	154, 156 Materials & Supplies	3,189,991	3,265,525	
8	165 Prepayments			
9	Other Additions	1,393,773	1,197,323	
10	TOTAL Additions	4,583,764	4,462,848	
11				
12	Deductions	,		
13	190 Accumulated Deferred Income Taxes	3,479,666	3,649,175	
14	252 Customer Advances for Construction	1,292,179	1,437,954	
15	255 Accumulated Def. Investment Tax Credits			
16	Other Deductions			
17	TOTAL Deductions	4,771,845	5,087,129	
18	TOTAL Rate Base	15,431,466	15,175,244	
19				
20	Net Earnings	1,685,786	1,116,126	-33.79%
21				
22	Rate of Return on Average Rate Base	10.924%	7.355%	-32.67%
23				
24	Rate of Return on Average Equity	4.732*	2.952%	-37.62%
25				
26	Major Normalizing Adjustments & Commission			
27	Ratemaking adjustments to Utility Operations			
28				
29				
30				
31				
32				
33				
34				
35				
36				
37				
38				
39				
40				
41				
42	1			
43				
44				
45				
46				
47	Adjusted Rate of Return on Average Rate Base	0.000%	0.000%	
48				
49		0.000%	0.000%	

48

Year: 2012 MONTANA COMPOSITE STATISTICS Amount Description 1 2 Plant (Intrastate Only) (000 Omitted) 3 4 101 Plant in Service 38,494 5 107 Construction Work in Progress 6 Plant Acquisition Adjustments 114 7 Plant Held for Future Use 105 8 154, 156 Materials & Supplies 252 9 (Less): Depreciation & Amortization Reserves (22,534)10 108, 111 Contributions in Aid of Construction 11 252 12 16,212 **NET BOOK COSTS** 13 14 15 Revenues & Expenses (000 Omitted) 16 23,332 400 17 Operating Revenues 18 Depreciation & Amortization Expenses 19 403 - 407 931 Federal & State Income Taxes 147 20 21 Other Taxes 1,165 22 Other Operating Expenses 19,378 21,621 **TOTAL Operating Expenses** 23 24 1,711 25 Net Operating Income 26 207 27 415 - 421.1 Other Income 28 421.2 - 426.5 Other Deductions 566 29 1,352 **NET INCOME** 30 31 32 Customers (Intrastate Only) 33 Year End Average: 34 35 Residential 25,089 Commercial 3,216 36 Industrial 37 38 Other 39 28,305 40 TOTAL NUMBER OF CUSTOMERS 41 Other Statistics (Intrastate Only) 42 43 Average Annual Residential Use (Mcf or Dkt)) 6.70 44 Average Annual Residential Cost per (Mcf or Dkt) (\$) * 45 6.320 * Avg annual cost = [(cost per Mcf or Dkt x annual use) + 46 (mo. svc chrg x 12)]/annual use 47 Average Residential Monthly Bill 42.57 Gross Plant per Customer

1,360

Company Name: ENERGY WEST MONTANA - GREAT FALLS

MONIANA	A CUSTOMER INFORMATION	UKMAIIUN			15al. 2012
Citv/Town	Population (Include Rural)	Residential Customers	Commercial Customers	Industrial & Other Customers	Total Customers
Falls	90,566	25,089	3,216		28,305
TOTAL Montons Customore	60 566	25.089	3.216		28,305

MONTANA EMPLOYEE COUNTS

Year: 2012

Department Year Beginning Year End Average 1 TRANSMISSION & DISTRIBUTION 2 CUSTOMER ACCOUNTS 3 SALES, MERCHANDISING, JOBBING 4 ENGINEERING 5 ADMINISTRATIVE & GENERAL 6 CONSTRUCTION 8 8 7 FIELD CUSTOMER SERVICE 9 10 11 12	4 17 6 8
2 CUSTOMER ACCOUNTS 3 SALES, MERCHANDISING, JOBBING 4 ENGINEERING 5 ADMINISTRATIVE & GENERAL 6 CONSTRUCTION 8 8 7 FIELD CUSTOMER SERVICE 6 DISTRICT PERSONNEL 9 10 11 12	17 6
3 SALES, MERCHANDISING, JOBBING 4 ENGINEERING 5 ADMINISTRATIVE & GENERAL 6 6 6 CONSTRUCTION 8 8 7 FIELD CUSTOMER SERVICE 6 0 8 DISTRICT PERSONNEL 9 10 11 12	6
4 ENGINEERING 5 ADMINISTRATIVE & GENERAL 6 CONSTRUCTION 8 8 7 FIELD CUSTOMER SERVICE 6 DISTRICT PERSONNEL 9 10 11 12	
5 ADMINISTRATIVE & GENERAL 6 CONSTRUCTION 8 8 7 FIELD CUSTOMER SERVICE 6 0 8 DISTRICT PERSONNEL 9 10 11 12	
6 CONSTRUCTION 8 8 6 6 6 8 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
7 FIELD CUSTOMER SERVICE 6 6 9 10 11 12	8
7 FIELD CUSTOMER SERVICE 6 6 8 DISTRICT PERSONNEL 9 10 11 12	
8 DISTRICT PERSONNEL 9 10 11 12	6
9 10 11 12	
10 11 12	
11 12	
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47	
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49	
50 TOTAL Montana Employees 40 41	41 ae 35

MONTANA CONSTRUCTION BUDGET (ASSIGNED & ALLOCATED) Year: 2012

MONTANA CONSTRUCTION BUDGET (ASSIGNED a		Total Montana
Project Description	Total Company	TOTAL MONTANIA
1 ENERGY WEST - WEST YELLOWSTONE	34,449	
2 ENERGY WEST - MONTANA	1,288,190	
3 ENERGY WEST - CASCADE		
4 OTHER		
5		
6		
7		
8		
9		
10		
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36 37		
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42 43		
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48		
49		
50 TOTAL	1,322,639	
OUTOTAL	1,022,000	Dago 26

SCHEDULE 32

Year: 2012

Page 1 of 3

TRANSMISSION SYSTEM - TOTAL COMPANY & MONTANA

17.53		Tot	al Company	
		Peak	Peak Day Volumes	Total Monthly Volumes
Sold S		Day of Month	Mcf or Dkt	Mcf or Dkt
1	January			
2	February			
3	March			
4	April			
5	May			
6	June			
7	July			
8	August			
9	September			
10	October			
11	November			
12	December			
13	TOTAL			

			Montana	
De la		Peak	Peak Day Volumes	Total Monthly Volumes
Jake 1		Day of Month	Mcf or Dkt	Mcf or Dkt
14	January			
15	February			
16	March			1
17	April			
18	May			
19	June			
20	July			
21	August			
22	September			1
23	October			
24	November			1
25	December			
26	TOTAL			

DISTRIBUTION SYSTEM - TOTAL COMPANY & MONTANA

		Tot	al Company	
WE TO		Peak	Peak Day Volumes	Total Monthly Volumes
		Day of Month	Mcf or Dkt	Mcf or Dkt
1	January	SEE BELOW		
2	February			
3	March			
4	April			
5	May			
6	June			
7	July			
8	August			
9	September			
10	October			
11	November			
12	December			
13	TOTAL			

184			Montana	
		Peak	Peak Day Volumes	Total Monthly Volumes
DE N		Day of Month	Mcf or Dkt	Mcf or Dkt
14	January	18	45,549	752,570
15	February	7	34,490	668,476
16	March	6	23,972	515,465
17	April	6	18,927	351,578
18	May	27	16,218	286,797
19	June	10	11,105	203,809
20	July	5	6,122	172,857
21	August	15	7,014	181,576
22	September	30	8,407	201,645
23	October	25	25,410	474,930
24	November	10	30,790	564,821
25	December	24	38,621	799,792
26	TOTAL			5,174,316

SCHEDULE 32 Continued Page 3 of 3

Year: 2012

STORAGE SYSTEM - TOTAL COMPANY & MONTANA

Total Company	Peak Day of Month Peak Day Volumes (Mcf or Dkt) Total Monthly Volumes (Mcf or Dkt)	ection Withdrawal Injection Withdrawal Injection Withdrawal													
	Peak Day of Mor	Injection With													
			1 January	2 February	3 March	4 April	5 May	6 June	7 July	8 August	9 September	10 October	11 November	12 December	AD TOTAL

			Mon	Montana			i
	Peak Day	Peak Day of Month	Peak Day Volur	Peak Day Volumes (Mcf or Dkt)	Total Mon	Total Monthly Volumes (Mcf or Dkt)	ct or Dkt)
	Injection	Withdrawal	Injection	Withdrawal	Injection	Withdrawal	Losses
January							
uary							
May							
4)							
nst							
tember							
per							
ember							
December							
26 TOTAL							

Page 39

Company Name: ENERGY WEST MONTANA - GREAT FALLS

Name of 5	SOURCES OF GAS SUPPLY Last Year Last Year Volumes Volumes Mcf or Dkt Mcf or Dkt Avg. Commodity Cost Cost	2,455,225 1,521,400 \$3.5090 2,455,225 1,521,400 \$3.0300
-----------	---	--

Year: 2012	Difference	=	
	Achieved Savings (Mcf or Dkt)	시 N 시 A A	
F PROGRAMS			
NAGEMENT	% Change	-2.10% N/A 120.96% N/A 1.48% N/A	14.65%
N & DEMAND SIDE MANAGEMENT PROGRAMS	Last Year Expenditures	\$51,011 \$35,456 \$208,599	\$305,066
'ATION & DEM	Current Year Expenditures	\$59,731 \$78,345 211,677	\$349,753
MONTANA CONSERVATIO	Program Description	1 NO INTEREST LOAN PROGRAM 2 FURNACE EFFICIENCY PROGRAM 4 A 5 S 6 Also please refer to Schedule 36a 10 11 12 13 14 15 16 20 21 22 23 24 25 26 27 28 29 30	32 TOTAL

		MONTANA	ANA CONSUMPTION AND REVENUES	EVENUES			Year: 2012
		Operating Revenues	Revenues	MCF Sold	plos	Avg. No. of Customers	Customers
Dis.		Current	Previous	Current	Previous	Current	Previous
	Sales of Gas	Year	Year	Year	Year	Year	Year
_	Residential	12,816,455	16,099,302	2,027,459	2,319,363	25,089	24,905
7	Commercial - Small	1,853,410	2,373,683	269,959	321,865	1,859	1,865
က	Commercial - Large	5,238,781	6,830,399	822,104	996,037	1,355	1,349
4	Industrial - Small						7-
2	Industrial - Large						
9	Interruptible Industrial						
7	Other Sales to Public Authorities						
∞	Sales to Other Utilities						
თ	Interdepartmental						
10							
7	TOTAL	\$19,908,646	\$25,303,384	3,119,522	3,637,265	28303	28119
12							
13							
14							
15		Operating Revenues	Revenues	BCF Transported	sported	Avg. No. of Customers	Customers
16		•				Č	
17		Current	Previous	Current	Previous	Current	Frevious
18	Transportation of Gas	Year	Year	Year	Year	Year	Year
19							
2	Offilities						
21	Industiral						
22	Other	3,423,478	2,918,181	1.9	1.2	7	2
23							
24	TOTAL	\$3,423,478	\$2,918,181	1.946018	1.192365	2	2

Natural Gas Universal System Benefits Programs

	Natural Gas l	Jniversal Sys	stem Benefits	Programs		
			Contracted or			
		Actual Current	Committed	Total Current	Expected	Most recent
操作员现		Year	Current Year	Year	savings (MW	program
	Program Description	Expenditures	Expenditures	Expenditures	and MWh)	evaluation
1	Local Conservation		THE REPORT OF THE		ON THE WOOD	To the Walter
	Furnace Efficiency			78,345		
	Weatherization			211,677		
4	No Interest Loan (NIP)			59,731		
5						
6						
7			1			
8	Market Transformation	EKSTORY DEVICE	I SANS INSTAN		TE LO MAN	A LONG TO A COLUMN
9						
10						
11						
12						
13						
14						
	Research & Developm	ent	O Property of	ALCOHOLD (VIEW)	SYNTHE STATE OF	
	Gas Research			-		
17					l	
18						
19					1	
20						
21						
	Low Income	2 3 1 0 8 10		SANTA STATE OF	FINE STREET	(Calify Sale)
	Low Income Discount			71,749		
	Bill Assistance			12,000		
25				,,,,,		
26						1
27						
28						
	Other	reasone Alone	antigration control for	Turn to might be within		TRANSPORTER
30						T
31						
32			II.			
33			li-		1	1
34						
35		processing they good a		Strength Wall		
36						
37						
38						1
39						1
40						1
41		1				1
	Total					
	Number of customers	that received lov	w income rate dis	counts	1313	3
	Average monthly bill d				4.5	5
	Average LIEAP-eligibl				14,710	
	Number of customers			stance	92	
	Expected average ann				7-10%	
	Number of residential				42	
	T. T					

Montana Conservation & Demand Side Management Programs

Montan	a Conservation &	Demand Sid	de Managem	ent Progran		
			Contracted or		Expected	Most
		Actual	Committed	Total Current	savings	recent
		Current Year	Current Year	Year	(MW and	program
	Program Description	Expenditures		Expenditures	MWh)	evaluation
1	Local Conservation	Exportantiare	Experience of	Experience of	Para Para Para	The same of the sa
2	Local Concervation					The state of the s
3			1			
4					ľ	
5						
6						
7			L			L
8	Demand Response		CONTACT SERVE TO A	A Planting		SEE STUDIE
9						
10						
11						
12						
13						
14						
15	Market Transformation	P. S. LOW, ON S. S.	\$130 to \$135 to \$1	1000 700 745.0	[[]=N1 \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	er sa valous
16						
17						
18						
19					1	
20					1	
21					1	
	Research & Developm	ont	Since pare mini	100 mm (100 mm	8 87 0 A	
23	research & Developh	Cite	HALLIS OF THE PARTY SHOWING			3 8 C 27 S C 3 C C
24						
25						
26						
27					1	1
28						
	Low Income		No. 1990 STATE STATE SECTION		E E E	COLUMN TO SERVICE
30						
31						
32						
33		1	1			
34						
35	Other		COST ESPINATION		d-13 (14)	The B
36 37						
37		L				
38						
39						
40						
41						
42						
43						
44						
45						
46						
47						
			-			
48	Total					